CONTRIBUTE2027
by Concordance

SUPPLIER INFO

The Galt House

Louisville, KY

April 6 - 8, 2027

CONCORDANCE®
HEALTHCARE SOLUTIONS

CONTRIBUTE 2027
by Concordance

Join us at Contribute 2027, an exclusive, invite-only event where innovation meets impact! Concordance Healthcare Solutions, a dynamic and customer-centric distributor, is committed to transforming the healthcare landscape. We partner closely with our suppliers to bring cutting-edge products and solutions to the industry, while aligning with the goals of our customers.

At Contribute 2027, you'll have the unique opportunity to engage with Concordance executives and sales experts, forge new connections, and deepen existing relationships. Don't miss this chance to be part of an event that drives meaningful collaboration and growth.

BENEFITS & OFFERINGS:

- Dedicated Exhibit Time
- Industry-Leading, Round-Robin Format
- Customized, Pre-Planned Schedule
- One-on-One Meetings
- Maximum Engagement & Productivity
- Direct Access to Our Team
- Valuable Networking Opportunities
- Ultimate Collaboration

REGISTER NOW and reserve your booth for Contribute 2027!

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TURN-KEY BOOTH SPACE

Reserve booth space for your company and receive:

- 10' x 10' Carpeted, Furnished Booth Space
- FREE Lead Retrieval through the Meeting App
- All-Access Passes for 2 Attendees

All of this is included in the
$15,000 Registration fee!

Register by November 30, 2026 and
receive $13,000 Early-Bird pricing

*Full payment must be made by March 15, 2027 or your registration will be subject to cancellation.

ATTENDEES

If you would like to bring additional representation to the show - you certainly can!

Your booth registration includes two attendees. Additional attendees can be registered for a fee of $1,000 per person.

FURNISHINGS

Want to add Specialty Furniture or AV items to your booth?

These items will be available to order through our exhibit company, once your registration is finalized.

Why Contribute?

Meet the people who drive our business, build valuable connections and discover new opportunities through our unique Round Robin format, one-on-one conversations and dynamic networking events.

Come ready to connect, collaborate and discover new opportunities for growth.

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WEEK AT A GLANCE
BELOW IS OUR 2027 TENTATIVE AGENDA

DAY 1 | TUESDAY, APRIL 6

2:00pm - 5:00pm	Supplier Registration
2:00pm - 5:30pm	Supplier Exhibit Set-up
6:30pm - 10:30pm	Appreciation Event Location to be announced soon! Join us for a special celebration—our way of thanking you for your continued support and partnership.

DAY 2 | WEDNESDAY, APRIL 7

8:00am - 9:00am	Breakfast & Welcome
9:00am - Noon	Exhibits & Sessions
Noon - 1:30pm	Lunch & Address
1:30pm - 4:00pm	Exhibits & Sessions
5:00pm -7:00pm	Supplier Dinner

DAY 3 | THURSDAY, APRIL 8

8:00am - 9:00am	Breakfast Buffet
9:00am - 12:00pm	Exhibits & Sessions
12:00pm - 2:00pm	Grab n' Go Lunch / Exhibit Move-Out

This symbol highlights opportunities to network with all Concordance attendees - including leadership.

Please Note: The above agenda, along with other details, events and opportunities listed within this packet are subject to change. This packet provides a general overview of our plans for Contribute 2027, however some items are pending contracts and finalization.

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ACCESS KEY DECISION-MAKERS ACROSS CONCORDANCE

With all our key professionals in one place, Contribute 2027 is an extremely cost-effective way to demonstrate products, strengthen relationships and gain a better understanding of how you can partner with Concordance.

Over 100 Concordance employees in attendance, including our:

- Executive Leaders
- Sales Professionals in:
  - Acute Care
  - Primary Care
  - Surgery Centers
  - Home Care & Hospice
  - Long Term Care
  - Government
  - Community Health
  - Lab & Equipment
- C-Suite
- Leadership from:
  - Supplier Relations
  - Marketing
  - Operations & Logistics
  - Information Technology
  - Purchasing
  - Contracting
  - Finance
  - and more...

BUILD MEANINGFUL CONNECTIONS

DAY 1 | TUESDAY, APRIL 6: APPRECIATION EVENT

Join our first networking event Tuesday evening at an offsite location to celebrate our amazing suppliers with friends, cocktails and a variety of dinner options.

DAY 2 | WEDNESDAY, APRIL 7: MEALS & MORE

Take a break during our meal times to refuel and mingle and don't forget to join us for our Supplier Dinner in the evening! We even offer a Grab-n-Go lunch after the exhibit hours on Thursday to help fuel your departure!

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CELEBRATE. CONNECT. COLLABORATE.

TUESDAY, APRIL 6 AT 6:30 PM

Stay tuned for exciting venue and event details.

Join us for an evening of celebration, connection and great company as we honor the partnerships that drive our success.

EVENT HIGHLIGHTS

Dinner Buffet
A delicious spread to enjoy.
(Sponsorship Opportunity)

Hosted Open Bar
Cheers to great partnerships.

Live Entertainment
Live band, dancing and games.
(Sponsorship Opportunity)

Transportation is provided

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SUPPLIER SPONSOR OPPORTUNITIES

DISCOVER SPONSORSHIP OPPORTUNITIES

That Elevate Your Brand and Leave a Lasting Impression.

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BE A CONTRIBUTOR

Give your organization added exposure throughout the show and become an official Contributor by sponsoring one of our events!

See our Sponsorship Comparison on Page 9 for more details and benefits of each sponsorship.

PLATINUM $15,000

Leadership Connection Sponsor

Exclusive Opportunity

Lead the way at Contribute 2027 as our premier sponsor! Enjoy a reserved table at Wednesday's lunch with Concordance leadership and feature your brand with a custom signature drink at the Wednesday Supplier Dinner. This is an excellent opportunity to build meaningful connections, elevate your visibility and show your support for our mission.

GOLD $10,000

Entertainment Sponsor

Exclusive Opportunity

Take center stage by sponsoring the live band at our Tuesday evening Supplier Appreciation Event. Your brand will be associated with the evening's highlight - helping attendees let loose, dance and enjoy every moment.

BRONZE $5,000

Hospitality Sponsor

5 Opportunities Available

Bring the flavor to our Tuesday evening Supplier Appreciation Event by sponsoring the food and beverage service. It's a great opportunity to showcase your brand in a fun, memorable setting with great food, drinks, and networking!

FUN & GAMES $2,000

Engagement Sponsor

4 Opportunities Available

Liven up our Tuesday night Supplier Appreciation Event by sponsoring the games and entertainment. Your brand will be right in the spotlight as guests engage in interactive fun—making for a memorable and engaging experience.

POWER-UP $2,000

Refreshment Sponsor

2 Opportunities Available

Keep attendees energized throughout the conference by sponsoring a meal or refreshment break. Your support helps fuel conversations, networking and engagement throughout the event.

FRIENDS $2,000

Gift Bag Sponsor

5 Opportunities Available

Extend your brand's reach by including a promotional item in our employee gift bags. Provide your own branded item or have Concordance source and imprint a quality item with your logo.

**Production costs apply for items produced by Concordance.*

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BE A CONTRIBUTOR

Give your organization added exposure throughout the show and become an official Contributor by sponsoring one of our events!

See Page 8 for more Sponsorship Opportunities.

FIRST-TIME EXHIBITOR SPONSOR $1,000

5 Opportunities

Make a memorable first impression by sponsoring the event bag given to all Concordance attendees. As a First-Time Exhibitor Sponsor, your logo will be prominently displayed on the bag, showcasing your support and commitment. It's a meaningful way to contribute and gain visibility for your generosity.

SPONSORSHIP COMPARISON

Our Sponsorship Comparison below provides more details and benefits of each sponsorship.

SPONSORSHIP	Event Program	Meeting App	Exhibit Hall	Special Signage @	Sponsor Booth Sign	Video Recognition	Social Media Mentions	Verbal Recognition @	Sponsor Icon on Badges	Conference Bag Insert*	Dedicated Access to Concordance Leadership	First Refusal '28
	LOGO PLACEMENT							ADDITIONAL BENEFITS				
Platinum	✓	✓	✓	Supplier Dinner	✓	✓	✓	Supplier Appreciation Event & Wednesday Lunch Band	✓	✓	Reserved Seating with our Leadership Team at Wednesday's Lunch	✓
Gold	✓	✓	✓	Band Backdrop	✓	✓	✓	Supplier Appreciation Event	✓	✓		✓
Bronze	✓	✓	✓	Tuesday Dinner Buffets/Bars	✓	✓	✓	Supplier Appreciation Event	✓	✓		
Fun & Games	✓	✓		Tuesday Games & More	✓	✓	✓	Supplier Appreciation Event				
Power-Up	✓	✓		Breakfast or Break	✓				✓			
Friends	✓	✓		Swag Item	✓							
First-Time Exhibitor	✓			Event Bag	✓							

*Conference Bag Inserts - Suppliers are responsible for mailing 200 printed inserts to Elizabeth Jones by Mar 1, 2027 to be included in the bags. (Concordance Healthcare Solutions/ATTN: Elizabeth Jones, 85 Shaffer Park Drive, Tiffin, OH 44883)

NOTE: Sponsors must provide a high resolution, full color logo to Contribute@concordancehs.com by Feb 15, 2027 in order for their logo to appear as listed above.

Sponsorship Opportunities are subject to change.

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EXCLUSIVE SUPPLIER SESSIONS

STRATEGIC CONVERSATIONS, LASTING PARTNERSHIPS

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EXCLUSIVE SUPPLIER SESSIONS

Connect, Collaborate and Grow with Concordance

Maximize your impact at Contribute 2027 with an exclusive 45-minute private session featuring our entire sales team.

Building on the Round Robin experience, these exclusive sessions provide dedicated access to our sales leaders, allowing for deeper conversations, stronger relationships and meaningful discussions around strategic priorities and future growth opportunities with Concordance.

Use this exclusive session to:

- Showcase your products and latest innovations
- Share your vision, priorities and opportunities for 2027
- Build stronger relationships with our sales team
- Explore new strategies and growth opportunities

Don't miss your opportunity. Session availability is limited.

SESSION FEE: $5,000

SESSION TIME SLOTS:

TUESDAY, APRIL 6	THURSDAY, APRIL 8
1:00 - 1:45PM	12:00 - 12:45PM *(WITH LUNCH)*
2:00 - 2:45PM	1:00 - 1:45PM
3:00 - 3:45PM	2:00 - 2:45PM
4:00 - 4:45PM	3:00 - 3:45PM

Must reserve a booth to unlock this exclusive opportunity and gain dedicated time with our full sales team.

Space is limited, reserve your session today.

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