



Amsino International, Inc.
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Amsino.com

Date: April 4, 2025

Subject: Important Notice: Tariff Impact on Amsino Pricing

Dear Valued Customer,

We would like to share an important update regarding recent changes in trade policy that will affect pricing for Amsino products.

As you may be aware, the Trump Administration announced on April 2, the implementation of reciprocal tariffs on all imported products from China and more than 120 countries. This is an increase to the previously implemented tariffs that have already been enacted on medical products.

There are **no exceptions** for medical device products under these new tariffs, including all Amsino products.

Effective June 1, 2025, prices for all Amsino products manufactured outside of North America will be updated to reflect the impacts of these new tariffs. Please expect further communication from your Amsino Account Manager detailing the specific pricing adjustments for your products soon.

We understand that this adjustment may present challenges for your business, and we are committed to addressing them as best as possible.

This situation continues to evolve, and Amsino remains committed to expanding our onshoring and nearshoring manufacturing capabilities such as our recent acquisition of MedXL in Canada. Through these investments, we are reinforcing the values our customers rely on most: uncompromised quality and long-term supply assurance. We are actively working to identify long-term solutions to address these changes and will keep you informed as new developments arise.

We deeply value your partnership and look forward to continuing to serve you as a trusted supplier. If you have any questions or concerns, please do not hesitate to reach out to your Account Manager.

Yours sincerely,

A handwritten signature in black ink that reads "Jeff Reid". The signature is written in a cursive, flowing style.

Jeff Reid
President, North America
Amsino International, Inc.