

Bill Black  
Director of Vendor Relations  
Concordance Healthcare Solutions  
85 Shaffer Park Dr  
Tiffin, OH 44883

September 27, 2024

Dan DeCamp  
Director, Commercial Support  
Email: [usddcc@coloplast.com](mailto:usddcc@coloplast.com)

Amend Agreement DAOH12537

Dear Customer,

The purpose of this Amendment is to add newly launching Products as listed on Exhibit A, attached hereto, to the Agreement between Coloplast Corp. and Concordance Healthcare Solutions. Alternative Site Chargeback pricing is attached as Exhibit A-1. Non-Contracted Chargeback pricing is attached as Exhibit A-2.

Coloplast Corp  
1601 West River Road North  
Minneapolis, MN 55411  
United States

Tel: 612.372.7400  
Toll Free Number:  
1.800.788.0293  
[www.coloplast.us](http://www.coloplast.us)

The pricing listed in this Amendment on Exhibit A will become effective December 1st, 2024 and will continue through the term of your Agreement. The pricing listed on Exhibits A-1 and A-2 will become effective December 1<sup>st</sup> 2024 and will continue through the term of your Agreement. The Products listed in this Amendment will be available for purchase at a subsequent date. If the Agreement expires prior to the effective date of this Amendment, this Amendment will be null and void. All other terms and conditions of the current Agreement apply. Please pass information regarding these new products on to your staff.

Concordance Healthcare Solutions may opt out of this Amendment by providing written notice no later than November 30th, 2024 to Coloplast Customer Contracts, 1601 West River Road, Minneapolis, MN 55411 and/or via email to [contracts@coloplast.com](mailto:contracts@coloplast.com). A lack of response will indicate your acceptance of this Amendment. In the event Concordance Healthcare Solutions elects to exercise its opt-out option, Concordance Healthcare Solutions elects to purchase these products at Coloplast list price.

If you have any questions, please call Coloplast Customer Service at 1-800-533-0464.

Best Regards,



Dan DeCamp  
Director, Commercial Support

Coloplast Corp. Pricing for Luja Female Product Launch

| Business Area   | Catalog Number | Product Name/Description | Size              | Qty / Box | Each Price | Box Price |
|-----------------|----------------|--------------------------|-------------------|-----------|------------|-----------|
| Continence Care | 20051          | Luja female              | 10 FR, 3.5" (9cm) | 30        | \$ 1.42    | \$ 42.60  |
| Continence Care | 20052          | Luja female              | 12 FR, 3.5" (9cm) | 30        | \$ 1.42    | \$ 42.60  |
| Continence Care | 20054          | Luja female              | 14 FR, 3.5" (9cm) | 30        | \$ 1.42    | \$ 42.60  |
| Continence Care | 20056          | Luja female              | 16 FR, 3.5" (9cm) | 30        | \$ 1.42    | \$ 42.60  |

Coloplast Corp. ALT SITE Chargeback Pricing for Luja Female Product Launch

| Business Area   | Catalog Number | Product Name/Description | Size              | Qty / Box | Each Price | Box Price |
|-----------------|----------------|--------------------------|-------------------|-----------|------------|-----------|
| Continence Care | 20051          | Luja female              | 10 FR, 3.5" (9cm) | 30        | \$ 1.35    | \$ 40.50  |
| Continence Care | 20052          | Luja female              | 12 FR, 3.5" (9cm) | 30        | \$ 1.35    | \$ 40.50  |
| Continence Care | 20054          | Luja female              | 14 FR, 3.5" (9cm) | 30        | \$ 1.35    | \$ 40.50  |
| Continence Care | 20056          | Luja female              | 16 FR, 3.5" (9cm) | 30        | \$ 1.35    | \$ 40.50  |

Coloplast Corp. NON CB Pricing for Luja Female Product Launch

| Business Area   | Catalog Number | Product Name/Description | Size              | Qty / Box | Each Price | Box Price |
|-----------------|----------------|--------------------------|-------------------|-----------|------------|-----------|
| Continence Care | 20051          | Luja female              | 10 FR, 3.5" (9cm) | 30        | \$ 1.35    | \$ 40.50  |
| Continence Care | 20052          | Luja female              | 12 FR, 3.5" (9cm) | 30        | \$ 1.35    | \$ 40.50  |
| Continence Care | 20054          | Luja female              | 14 FR, 3.5" (9cm) | 30        | \$ 1.35    | \$ 40.50  |
| Continence Care | 20056          | Luja female              | 16 FR, 3.5" (9cm) | 30        | \$ 1.35    | \$ 40.50  |