Johnson&Johnson MedTech

September 8, 2025

Dear Valued Customer,

This notification is to inform of the necessary steps being taken to simplifying the lowest selling unit of measure by changing the terminology used from "CASE" to "BOX" for the following Biosurgery and Gynecare product families: **SURGICEL**™ and **INTERCEED**™ for sale in the US. This is not a product or code change.

Please be aware that this is WAVE 2 of 2 implementations planned for 2025. **WAVE 2 will be effective October 13, 2025.**

WHAT TO EXPECT:

After **October 13**, **2025**, when the update has taken effective know that precautions (automatically converting any orders placed with CASE to BOX) have been taken to avoid any order interruptions. However, to prevent downstream challenges (ie: receiving and invoicing) it is highly encouraged to update your own systems accordingly as packing slips / other related documents will reflect the new terminology of BOX so please take this into consideration.

Our goal is to offer more accuracy and efficiency through our offering to ensure orders are processed and received as expected. Please see the **PRODUCT TABLES below** (WAVE 2: <u>14</u> product codes) for details to update your ordering systems, if needed.

We thank you for your continued confidence in choosing our products to meet patients' needs. We recognize this may disrupt you and your facility, and we apologize for any inconvenience this may cause.

Should you have any questions regarding these product changes, do not hesitate to contact the **Johnson and Johnson MedTech Customer Support Center at 1-877-384-4266** *or* your local sales representative.

Sincerely,

Tammy Abell
US Marketing – Biosurgery

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PRODUCT TABLES:

WAVE 2 | Effective as of October 13, 2025: No changes to the physical configuration(s)

Product Family	WAVE #2 Product Code	Product Description	OLD Sell UoM	NEW Sell UoM	Eaches per Sell UOM
SURGICEL™ NU-KNIT	1943S	SURGICEL™ NU-KNIT 3INX4IN(7.6CMX10.2CM)	CASE (CA)	BOX (BX)	12
	1946	SURGICEL™ NU-KNIT 6INX9IN(15.2CMX22.9CM)	CASE (CA)	BOX (BX)	10
SURGICEL™ FIBRILLAR	1961	SURGICEL™ FIBRILLAR 1INX2IN(2.5CMX5.1CM)	CASE (CA)	BOX (BX)	10
	1962	SURGICEL™ FIBRILLAR 2INX4IN(5.1CMX10.2CM)	CASE (CA)	BOX (BX)	10
	1963	SURGICEL™ FIBRILLAR 4INX4IN(10.2CMX10.2CM)	CASE (CA)	BOX (BX)	10
SURGICEL™ SNoW	2081	SURGICEL™ SNoW 1INX2IN(2.5CMX5.1CM)	CASE (CA)	BOX (BX)	10
	2082	SURGICEL™ SNoW 2INX4IN(5.1CMX10.2CM)	CASE (CA)	BOX (BX)	10
	2083	SURGICEL™ SNoW 4INX4IN(10.2CMX10.2CM)	CASE (CA)	BOX (BX)	10
SURGICEL™ ORIGINAL	1951S	SURGICEL™ ORIGINAL 2INX14IN(5.1CMX35.6CM)	CASE (CA)	BOX (BX)	12
	1952S	SURGICEL™ ORIGINAL 4INX8IN(10.2CMX20.3CM)	CASE (CA)	BOX (BX)	12
	1953S	SURGICEL™ ORIGINAL 2INX3IN(5.1CMX7.6CM)	CASE (CA)	BOX (BX)	12
	1955S	SURGICEL™ ORIGINAL 0.5INX2IN(1.3CMX5.1CM)	CASE (CA)	BOX (BX)	12
GYNECARE INTERCEED™	4350	GYNECARE INTERCEED™ 3INX4IN(7.6CMX10.2CM)	CASE (CA)	BOX (BX)	10
	4350XL	GYNECARE INTERCEED™ 5INX6IN(12.7CMX15.2CM)	CASE (CA)	BOX (BX)	10

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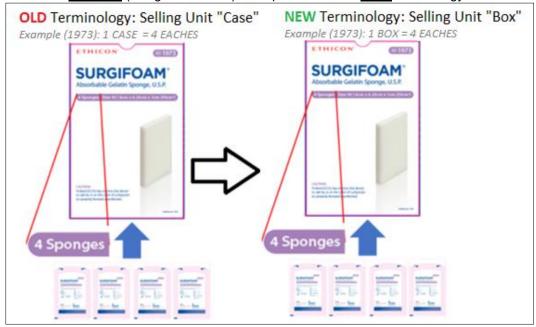
WAVE 1 | Effective as of May 6, 2024:

No changes to the physical configuration(s)

Product Family	WAVE #1 Product Code	Product Description	OLD Sell UoM	NEW Sell UoM	Eaches per Sell UOM
SURGIFOAM™	1972	SURGIFOAM™ ABSORBABLE GELATIN SPONGE, SZ 12-7	CASE (CA)	BOX (BX)	12
	1973 See visual below	SURGIFOAM™ ABSORBABLE GELATIN SPONGE, SZ 50	CASE (CA)	BOX (BX)	4
	1974	SURGIFOAM™ ABSORBABLE GELATIN SPONGE, SZ 100	CASE (CA)	BOX (BX)	6
	1975	SURGIFOAM™ ABSORBABLE GELATIN SPONGE, COMPRESSED SZ 100C	CASE (CA)	BOX (BX)	6
	1977	SURGIFOAM™ ABSORBABLE GELATIN SPONGE, HEMORRHOIDECTOMY	CASE (CA)	BOX (BX)	5
	1978	SURGIFOAM™ ABSORBABLE GELATIN POWDER 1 GM	CASE (CA)	BOX (BX)	6
	1979	SURGIFOAM™ ABSORBABLE - GELATIN POWDER KIT	CASE (CA)	BOX (BX)	6
SURGIFLO™	2991*	SURGIFLO™ HEMOSTATIC MATRIX	CASE (CA)	BOX (BX)	6
	2994*	SURGIFLO™ HEMOSTATIC MATRIX KIT USA W/THROMBIN	CASE (CA)	BOX (BX)	6
	MS1995*	ENDOSCOPIC APPLICATOR	CASE (CA)	BOX (BX)	6

*NOTE: These codes are only available for direct purchase

Here is an **example** (using code: 1973) to help visualize the **NEW** terminology:



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ADDITIONAL REMINDERS:

Prior Biosurgery product changes as of September 15, 2023.

As part of a **packaging design change** the outer wrapper (polypropylene dust wrap) has been intentionally removed from the outer sales carton and security stickers. As part of this change, the previous tuck-top and tray-and-sleeve carton design have been replaced with a glued-end carton design with a perforated tear flap. The glued-end sales carton design and perforated tear flap serve as tamper-evident features, replacing the need for an outer wrapper on the carton as well as the security stickers to hold the tuck-top and tray-and-sleeve in place. Removal of the polypropylene dust wrap and security stickers reduces usage of plastic material and improves efficiency in the packaging process.

Product Description	Legacy Product Code	Legacy Eaches	Replacement Product Code	New Eaches per Case
SURGICEL™ Original Absorbable Hemostat (2in x 14in)	1951	24	1951S	12
SURGICEL™ Original Absorbable Hemostat (4in x 8in)	1952	24	1952S	12
SURGICEL™ Original Absorbable Hemostat (2in x 3in)	1953	24	1953S	12
SURGICEL™ Original Absorbable Hemostat (0.5in x 2in)	1955	24	1955S	12
SURGICEL™ NU-KNIT Absorbable Hemostat (3in x 4in)	1943	24	1943S	12

The below images illustrate the change from double boxes to single boxes



Legacy – "double box" New – "single box"