

Tricia Wentling

From: ethiconchannelmanagement <RA-ETHUS-EPCHANMANAG@ITS.JNJ.com>
Sent: Friday, June 27, 2025 4:12 PM
To: ethiconchannelmanagement; DL-MedTech-Deliver-Channel Operations
Cc: Moss, Roberta [SYNNA]; Adams, Les Lee [JJCUS]; Vacchio, Betty [HCS]; Murray, Diane [HCS]; Torres, Sol Maria [JJCUS]; Sestak, Imre [JJCUS]; Skavery, Cassandra [ETHUS]; Maly, David [ETHUS]; Adair, Martin [ETHUS]; Petrone Toth, Patricia [ETHUS]; Fennimore, Constance [HCS]; Taylor, Daniela [HCSUS]; Pozzolano, Francine [HCSUS NON-J&J]; Litow, Casey [JJCUS]; Thomas, Jason [DPYUS]
Subject: J&J Med Tech Surgery Product Launch- ETHICON 4000 & ETHICON 3D Reloads
Attachments: SD95 EP Bio EES Pricebook_Ethicon4000.xlsx

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Attention Authorized Distributors:

We would like to notify you that Johnson & Johnson MedTech is introducing the following codes to its laparoscopic stapling portfolio. The codes will be available for purchase for distributor stocking orders on August 30, 2025.

Pricing for the products listed below can be referenced in the attached file labeled SD95 EP/Bio/EES_ETHICON4000.

Code	Description	Jaw Length	Shaft Length	Qty
EC3D60C	ETHICON™ 4000 60mm Stapler Compact	60mm	280mm	3
EC3D60S	ETHICON™ 4000 60mm Stapler Standard	60mm	340mm	3
EC3D60L	ETHICON™ 4000 60mm Stapler Long	60mm	440mm	3

Code	Description	Tissue Thickness Range	Closed Staple Height	Qty
ER60W	ETHICON™ 3D Reload 60mm White	1.0 – 2.5 mm	1.0 mm	12
ER60B	ETHICON™ 3D Reload 60mm Blue	1.5 – 3.0 mm	1.5 mm	12
ER60G	ETHICON™ 3D Reload 60mm Green	2.0 – 3.5 mm	2.0 mm	12
ER60T	ETHICON™ 3D Reload 60mm Black	2.3 – 4.0 mm	2.3 mm	12

ETHICON 4000 is complete system; the ETHICON 4000 stapler codes only work with the ETHICON 3D reloads. The ETHICON 4000 system codes are not compatible with any legacy codes.

Legacy codes currently in the market:

There are no changes to the legacy Echelon 3000 codes. Those products will remain in the marketplace; the legacy codes are listed below:

Code	Description	Jaw Length	Shaft Length	Qty
ECH60C	ECHELON™3000 60mm Compact	60mm	280mm	3
ECH60S	ECHELON™3000 60mm Standard	60mm	340mm	3
ECH60L	ECHELON™3000 60mm Long	60mm	440mm	3

Code	Description	Tissue Thickness Range	Closed Staple Height	Qty
GST60W	ECHELON ENDOPATH™ 60mm White Reload with Gripping Surface Technology	1.0 – 2.0 mm	1.0 mm	12
GST60B	ECHELON ENDOPATH™ 60mm Blue Reload with Gripping Surface Technology	1.5 – 2.4 mm	1.5 mm	12
GST60D	ECHELON ENDOPATH™ 60mm Gold Reload with Gripping Surface Technology	1.8 – 3.0 mm	1.8 mm	12
GST60G	ECHELON ENDOPATH™ 60mm Green Reload with Gripping Surface Technology	2.0 – 3.3 mm	2.0 mm	12
GST60T	ECHELON ENDOPATH™ 60mm Black Reload with Gripping Surface Technology	2.3 – 4.0 mm	2.3 mm	12

We thank you for your continued confidence in choosing our products to meet patient needs. Should you have any questions regarding these products, do not hesitate to contact the Ethicon Customer Support Center at 1-877-ETHICON (384-4266).

Channel Management

J&J MedTech

Surgery

Johnson & Johnson