

Kawasumi's New CBM Winged Blood Collection Sets

Dear Valued Customer,

We are excited to announce the upcoming launch of our new K-Shield Winged Blood Collection Set, **CBM/CBMA/CBMH (CBM series)**, which will replace the existing **D3KA/DBMA/DBMH (DBM series)**. This transition reflects our ongoing commitment to providing you with high-quality products that deliver exceptional value.

CBM series has been designed to match the specifications of the **DBM series**, ensuring a seamless transition without compromising the performance and reliability our mutual customers you trust. To support this, our team is ready to provide detailed information and assistance to ensure a smooth switch to **CBM series**.

Additionally, we are pleased to offer this new product at a lower price.

We ask that orders are placed for **CBM series** starting in **mid-August 2025**. Please note that DBM series will no longer be available to you after **September 1, 2025**.

Our team will work closely with you to address any questions and ensure the transition proceeds smoothly. If you have any questions or require samples, please do not hesitate to contact us at: **Customer Service, 813-630-5554**

Thank you for your continued trust and partnership.

Sincerely,

Yasuaki Umeki
President
Kawasumi Laboratories America, Inc.

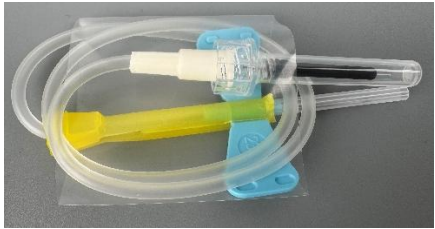
DBM Series to CBM Series Cross Reference:

Product Code	Qty/UOM	Case Dimensions	Case Weight	Product Code	Case Dimensions	Case Weight
D3KA-21G	50 each/box, 10 boxes/case	24"x12"x7"	7.4lbs	CBM-21G	16"x15"x14"	10.4lbs
D3KA-23G	50 each/box, 10 boxes/case	24"x12"x7"	7.4lbs	CBM-23G	16"x15"x14"	10.4lbs
D3KA-25G	50 each/box, 10 boxes/case	24"x12"x7"	7.4lbs	CBM-25G	16"x15"x14"	10.4lbs
DBMA-21G	50 each/box, 4 boxes/case	10"x7"x10"	3.2lbs	CBMA-21G	12"x14"x8"	4.4lbs
DBMA-23G	50 each/box, 4 boxes/case	10"x7"x10"	3.2lbs	CBMA-23G	12"x14"x8"	4.4lbs
DBMA-25G	50 each/box, 4 boxes/case	10"x7"x10"	3.2lbs	CBMA-25G	12"x14"x8"	4.4lbs
DBMH-21G	50 each/box, 2 boxes/case	16x13x7	3.2lbs	CBMH-21G	16.5x11x6.5	3.439lbs
DBMH-21G	50 each/box, 2 boxes/case	16x13x7	3.2lbs	CBMH-23G	16.5x11x6.5	3.439lbs
DBMH-21G	50 each/box, 2 boxes/case	16x13x7	3.2lbs	CBMH-25G	16.5x11x6.5	3.439lbs

DBM Series to CBM Series Pricing:

Product	Unit	Case	Product	Unit	Case
D3KA	\$0.37	\$185	CBM	\$0.34	\$170
DBMA	\$0.55	\$110	CBMA	\$0.50	\$100
DBMH	\$0.68	\$68	CBMH	\$0.60	\$60

Product Comparison

Product Code	Device	Packaging
CBMA-21G		
		
CBMA-23G		
		
CBMA-25G		
		

For CBMA-25G, the wing color differs from that of DBMA-25G.

DBMA-25G

