



December 12, 2024

Dear Valued S2S Global Customers,

We are thrilled to announce a strategic partnership between S2S Global and DeRoyal. Starting in January 2025, the S2S Global and DeRoyal sales teams will join forces to collectively serve S2S Global and DeRoyal customers. This partnership will allow both organizations to leverage the best of each company's product offerings and increase the number of representatives in the field to improve each customer's experience.

This collaboration is a natural step forward, combining DeRoyal's long-standing commitment to innovation and quality in healthcare products with S2S's strong reputation and specialized offerings. As part of this new partnership, you can expect seamless transitions, expanded product access, and dedicated customer service that will continue to meet your evolving needs.

We are also excited to announce that Premier Inc. members are now able to allocate their **S2S Global spend under the diverse supplier** umbrella, leading to added savings and extra benefits. Working with their S2S Global product sales representative through DeRoyal as well as their account leads at Premier, customers can include their annual diverse supplier spend on S2S Global products, including exam gloves, surgeon gloves, incontinence pads, and more.

"With the size and scale of S2S's assets, we believe we will be able to expand into product categories that need additional competition and U.S. supply to avoid shortages and enhance supply chain resiliency," said Dan Reese, Prestige founder and CEO.

We understand that changes like these can bring questions and curiosity, and we want to assure you that these transitions are designed with your growth and success in mind. By merging our sales teams, we are building a stronger, more unified force with the resources, leadership, and vision needed to achieve exceptional results.

We're confident that the talents and perspectives from both organizations will help us deliver even greater value and stronger solutions for you, your clinicians and their patients; all backed by DeRoyal's trusted support and service network.

Thank you for your unwavering support and partnership. Together, we are building a stronger and more resilient supply chain for a brighter future in healthcare.

Best regards,
S2S Global and DeRoyal