

Thank you for jumping on a call today. Per our conversation:

- please put a restriction on 2 Sage item codes (**Sage 9717 and Sage 9705**) so that **only current Sage usage customers** can receive product.
 - Please ensure that current Sage customers remain whole and are not impacted by Medline's product code constraint.
- If any other customer would like to start ordering Sage or use Sage as a sub, please only allow a drop ship PO to come through.
 - Please send the drop ship request to SMC@stryker.com while also cc'ing me.
- Also, can restrictions be put in place for specific customers?
 - For example, the local Concordance Rep told our Sales Rep that Methodist Hospital in NW Indy (currently buys Medline CHG from Concordance) took the remaining Sage CHG stock for their use.
 - How can we prevent them from getting more and/or prevent other Medline CHG users from doing the same?
- For any account that wants to convert to Sage, what can be done to direct the request to me for approval first?

We appreciate your help as we want to be responsible with our inventory as well as ensure your current inventory goes to current Sage customers.

Best regards,

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