



Midmark Corporation
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Dear Valued Customer:

At Midmark, we take a thoughtful approach to managing the rising costs affecting our industry, including tariffs and broader inflationary pressures. Through strategic planning and operational efficiencies, our goal is to limit the impact and disruption to our customers as much as we reasonably can. We are working closely with partners to navigate cost pressures while upholding our unwavering commitment to quality, service and innovation.

Our priority remains ensuring product accessibility and long-term value. As a company that proudly manufactures in the USA, we continue to invest in domestic manufacturing and supply chain resilience to maintain the high level of quality and reliability you expect.

Recognizing that the tariff and inflationary environment remains fluid, this is the first of several communications to come. Expect ongoing updates from Midmark as we navigate this evolving condition together.

For questions, distribution partners should reach out to their Midmark Account Executive. Customers can contact their Midmark distribution partner.

Designing better care.®

A handwritten signature in black ink that reads "Matt Bourne". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Matt Bourne
Chief Commercial Officer
Midmark Corporation