



Midmark Corporation
60 Vista Dr.
Versailles, OH 45380
937.526.3662
midmark.com

May 1, 2025

Dear Valued Customer:

At Midmark, we thoughtfully manage rising costs—driven by tariffs and inflation—to provide stability for our customers. As a company proud to manufacture in the USA, we continue to invest in domestic operations and supply chain resilience to uphold the quality and reliability you expect from us.

Through strategic planning and operational efficiencies, we are committed to limiting the impact of these external pressures. To continue delivering the quality, innovation, and service our customers depend on—while supporting the long-term health of our business—**we will be implementing a 4.9% price increase on service parts, effective August 1, 2025.** As market conditions evolve, we will continue to evaluate and adjust our approach to navigate these changes responsibly.

We are working closely with our partners to navigate these challenges with transparency and care. Our priority remains ensuring product accessibility and delivering long-term value to our customers. These changes are being implemented thoughtfully and selectively, with the intent to limit their scope.

We understand that today's economic environment presents challenges, and to help our customers during this time of tariff uncertainty, we are offering a variety of limited-time promotions designed to provide added value and make it easier to move forward with equipment and technology needs.

We remain committed to being flexible and responsive as the tariff landscape continues to evolve — and we will keep you informed with timely updates as we move forward together.

Designing better care.®

A handwritten signature in black ink, reading "Matt Bourne".

Matt Bourne
Chief Commercial Officer
Midmark Corporation